

As we all know, we are in un-precedented times with regard to finding both Skilled and Un-Skilled labor. The combination of Federal and State unemployment payments and Stimulus checks only complicate the matter further.

Demand for our valued services has never been greater as clients both old and new scramble for help.

The good news is that business is opening up across the board and we want to help you maximize that opportunity.

As a company, Action is meeting the challenge by adding more recruitment staff, more locations, more marketing and more technology.

We are clearly investing in our mutual future together for the duration.

Now , what can you do to help both of us ?

First and most important, keep communicating, let us know as soon as you are looking for candidates and beef up those requests.

Truth be told, it takes time and work to find the right people, especially in this labor market.

Whenever practical, limit interviewing and just try people out. This will speed the process and reduce people taking other jobs waiting for a decision from you.

Lastly and most importantly, hold back that trigger finger to terminate and end assignments.

If we are not talking about something severe, this is the time to give 2nd and even 3rd chances for workers that were doing a good job.

It is the time to ask questions and if we get reasonable answers let's work together and try and salvage the person.

Every good person saved is one less you have to replace and that saves time and money .

We are in uncharted territory and now we have the Amazon and FEDEX lawn signs appearing plus it's landscaping season.

Please speak to members on your team about my message.

As always, we want to work together with you.

Let's make 2021 the year of the Come-Back in the biggest way possible.

Sincerely,

Mark H. Weiss

Chief Executive Officer

Action Staffing Group